

KYLE LUNDSTEDT

San Francisco Bay Area · klundstedt@industryvault.com · linkedin.com/in/kylelundstedt

Pragmatic technology executive who pairs hands-on data and systems leadership with finance fluency. Spent the last decade running a mid-market data analytics consultancy and personally re-architecting the underlying platform across three modern-data-stack generations. PhD economist comfortable as the senior technology partner to a CFO or CEO at a small or mid-sized firm.

PROFESSIONAL EXPERIENCE

Founder & President — IndustryVault LLC May 2014 – Present
San Francisco Bay Area

Founder and chief executive of a boutique data analytics consultancy that serves as the de facto data-and-technology team for mid-sized mortgage lenders. Built and operate a proprietary, secure, cloud-based analytics platform that gives clients easy browser-based access to their data. Re-architected the platform across three successive generations as the underlying stack evolved — from a Redshift-based data warehouse, to the Modern Data Stack (Snowflake, Fivetran, dbt), to today's Open Lakehouse (Apache Iceberg, DuckLake). Clients include USAA, the Federal Housing Administration, LoanCare, and Fay Financial, as well as Sonoma-area firms Ozlati Law and Sunset Labs.

Managing Director — LPS Applied Analytics Dec 2007 – Mar 2014
San Francisco Bay Area

Ran a \$30M business unit of 70 product managers, sales engineers, business analysts, developers, DBAs, and PhDs producing the industry-leading McDash data and AFT analytics for large commercial and federal clients in mortgage and real estate. Merged two acquired businesses into a single product group; sustained revenue growth and strong margins through a deeply weak mortgage market.

Director of Credit Modeling — Andrew Davidson & Co. Jan 2005 – Oct 2007
New York Metro

Created the LoanDynamics model of mortgage prepayment, delinquency, default, and loss — the firm's flagship credit analytics product. Continued a long record of building and selling data and analytics into the mortgage industry.

Founder & Managing Director — VaRisk, Inc. Mar 2002 – Dec 2004
San Francisco Bay Area

Co-founded an angel-backed analytics firm building custom valuation and risk-management software for mortgages and MBS. Delivered to firms such as Wells Fargo and Silicon Valley Bank.

Vice President, Analytics — LoanPerformance Jun 1999 – Feb 2002
San Francisco Bay Area

Co-developed the first commercially available model of mortgage credit performance. Led a team of PhDs, DBAs, and developers; generated \$3M in recurring revenue by the second year of product operation.

Professional Staff Member — Banking Committee, U.S. House of Representatives Jan 1989 – Aug 1992
Washington, D.C.

Housing Subcommittee staff on landmark legislation including the OFHEO regulator framework, the S&L bailout, and FHA reform.

INDUSTRY LEADERSHIP

Organizing Committee — Mortgage Executive Roundtable 2018 – Present
Speaking — Frequent speaker at major financial-services industry conferences 2007 – Present
Media — Regular guest on CNBC and Fox Business 2007 – Present

EDUCATION

Ph.D., Business Administration (Finance & Real Estate) — University of California, Berkeley · Haas 1999
School of Business

B.A., Economics & Political Science — Yale University 1988

MILITARY SERVICE

CPT, USAR (Ret.) — 11th Special Forces Group · 7th Psychological Operations Group 1988 – 2004